



Investor &
Treasury Services



Dealer Communication

January 11, 2022

Fund Company Name

Beutel, Goodman & Company Ltd.

Fund Company Code

BTG

IIROC Custodial Agreement

Yes

MFDA Custodial Agreement

Yes

Head office address: Marketing and Performance Information

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Toronto, Ontario M4R 1K8

Head Office Phone

+ 1 416 485 1010

Head Office Website

www.beutelgoodman.com

Fund Record Keeper

RBC Investor & Treasury Services

Administration Courier Address

Shareholder Services

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Administrator Web Site

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OEO accounts & F-Class

In keeping with the Canadian Securities Administrators (CSA) trailer fee ban for Order Execution Only (OEO) accounts Beutel, Goodman & Company Ltd. (BTG) has decided to make their F-class funds the standard for OEO accounts. FD files were submitted to Fundserv for the December 1, 2021 deadline with the appropriate OEO Eligible indicator for most funds and a few fund codes that require further updates will be made available to dealers who subscribe to the service.

Fund Code	Fund Name	OEO Eligible	Fund Code	Fund Name	OEO Eligible
770	BEUTEL GOODMAN CDN EQUITY FUND, D	No	100	BEUTEL GOODMAN CDN EQUITY FUND,F	Yes
771	BEUTEL GOODMAN INCOME FUND, D	No	101	BEUTEL GOODMAN TOT WRLD EQ FUND,F	Yes
772	BEUTEL GOODMAN BALANCED FUND, D	No	102	BEUTEL GOODMAN NA FOCUS EQ FUND,F	Yes
773	BEUTEL GOODMAN MONEY MARKET FUND, D	No	103	BEUTEL GOODMAN CANADIAN DIVD FUND,F	Yes
774	BEUTEL GOODMAN AMERICAN EQTY FUND, D	No	104	BEUTEL GOODMAN SMALL CAP FUND,F	Yes
774U	BEUTEL GOODMAN AMERICAN EQTY FUND, D USD	No	105	BEUTEL GOODMAN AMERICAN EQTY FUND,F	Yes
776	BEUTEL GOODMAN WORLD FOCUS EQTY, D	No	105U	BEUTEL GOODMAN AMERICAN EQ FD F USD	Yes
778	BEUTEL GOODMAN GLOBAL EQUITY FUND, D	No	106	BEUTEL GOODMAN BALANCED FUND,F	Yes
798	BEUTEL GOODMAN INT'L EQUITY FUND, D	No	107	BEUTEL GOODMAN INT'L EQUITY FUND,F	Yes
799	BEUTEL GOODMAN SMALL CAP FUND, D	No	108	BEUTEL GOODMAN WORLD FOCUS EQUITY,F	Yes
870	BEUTEL GOODMAN NA FOCUS EQ FUND, D	No	109	BEUTEL GOODMAN INCOME FUND,F	Yes
871	BEUTEL GOODMAN LONG TERM BOND, D	No	110	BEUTEL GOODMAN MONEY MARKET FUND,F	Yes
873	BEUTEL GOODMAN TOT WRLD EQ FUND, D	No	111	BEUTEL GOODMAN LONG TERM BOND,F	Yes
875	BEUTEL GOODMAN CANADIAN DIVIDEND, D	No	112	BEUTEL GOODMAN CORE PLUS BOND, F	Yes
971	BEUTEL GOODMAN CORE PLUS BOND, D	No	113	BEUTEL GOODMAN GLOBAL DIVIDEND,F	Yes
			114	BEUTEL GOODMAN SHORT TERM BOND,F	Yes
			115	BEUTEL GOODMAN GLOBAL EQUITY FUND,F	Yes
			118	BEUTEL GOODMAN FUNDAMENTAL CDN EQ,F	Yes

Fund Code	Fund Name	OEO Eligible	Fund Code	Fund Name	OEO Eligible
300	BEUTEL GOODMAN CDN EQUITY FUND,B	No	309	BEUTEL GOODMAN INT'L EQUITY FUND,B	No
301	BEUTEL GOODMAN TOT WRLD EQ FUND,B	No	310	BEUTEL GOODMAN WORLD FOCUS EQUITY,B	No
302	BEUTEL GOODMAN NA FOCUS EQ FUND,B	No	311	BEUTEL GOODMAN LONG TERM BOND,B	No
303	BEUTEL GOODMAN CANADIAN DIVIDEND,B	No	312	BEUTEL GOODMAN CORE PLUS BOND, B	No
304	BEUTEL GOODMAN SMALL CAP FUND,B	No	313	BEUTEL GOODMAN GLOBAL DIVIDEND,B	No
305	BEUTEL GOODMAN INCOME FUND,B	No	314	BEUTEL GOODMAN SHORT TERM BOND,B	No
306	BEUTEL GOODMAN BALANCED FUND,B	No	315	BEUTEL GOODMAN GLOBAL EQUITY FUND,B	No
308	BEUTEL GOODMAN AMERICAN EQTY FUND,B	No	318	BEUTEL GOODMAN FUNDAMENTAL CDN EQ,B	No
308U	BEUTEL GOODMAN AMERICAN EQ FD B USD	No			

Going forward, all OEO accounts should be purchasing the F-Class of the BTG funds. BTG I-Class funds are for investors who have invested a minimum of \$500,000 in a Fund and who have entered into an investment management agreement with BTG (and for our employees (or employees of our affiliates)). OEO accounts that meet these requirements may be eligible for I-Class. Clients and advisors should communicate with BTG directly to access this series.

Fund-company initiated switches in OEO accounts will be implemented on or about March 22, 2022 moving investors from the trailer fee paying B-Class and D-Class to the F-Class funds.

If you have any questions, please contact Beutel, Goodman & Company Ltd. or Dealer Relations at RBC Investor and Treasury Services.

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